

Margie Kaplan

RE/MAX Professional Group

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www.MargieKaplanHomes.com

SELLER INTERVIEW

DATE: _____

Owner's Name: _____ Kids? _____ Names & Ages? _____

Address: _____ Subdivision: _____

Home Phone: _____ Office Phone: _____ Cell: _____

Email Address 1: _____ Web Address: _____

Email Address 2: _____

How did you here about Margie Kaplan? _____

1. Reason for Selling? _____

2. Where are you moving? _____

3. When do you need to be there? _____

4. What do you expect your house to sell for? _____

5. What do you expect to net? _____

6. How long do you think it will take to sell? _____

7. What is your approximate Loan balance? _____

8. What did you pay for the property? _____ Year bought? _____

Your Monthly Payment: _____ Taxes/Ins. Inc.? _____

Home Equity Loan? _____

9. Have you ever sold a house before? YES NO How did it go? _____

10. Are you interviewing anyone else?

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Sq. Ft.? _____ PER _____ AGE _____ LOT SIZE _____

#Bedrooms _____ #Baths _____ #GAR _____ Garage Door Opener? _____

#Living Areas _____ #Eating Areas _____ Floors _____ Study? _____

Other Rm? _____ Utility Room? _____ Pool? _____

Hot Tub? _____ #Stories _____ Master Up? _____ Heat & Air _____

WBFP? _____ Brick or _____ Fence? _____ Sprinkler System? _____

Sec Sys? _____ Kitchen Appliances: usual _____ + _____

Island? _____ Refrige stays?? _____ Cent. Vac _____ Wet Bar _____

Roof & Age _____ Patio/Deck _____ Flood Ins? _____

H/O Assn ? _____ Misc: _____

Describe any updating or improvements: _____

What was the number one reason you bought this house? _____

Thank you so much for taking the time to answer these questions!
